

Eight Month Report

SALES grew organically in Bonnier Broadcasting and SF Studios and from the acquisition of MittMedia in Bonnier News, increasing the year to date revenues of the group by 1.1 billion SEK to SEK 17.209 million.

EBITA amounted to SEK 96 million, which was SEK 17 million higher than previous year. A change in accounting principles relating to leasing (IFRS 16) improved 2019 EBITA by SEK 33 million. 2018 accounts have not been re-stated. The positive deviation derived mainly from Bonnier Books which saw increased EBITA from its German and UK publishing units, Bonnier Broadcasting and lower central costs.

CASH FLOW before dividends and acquisitions was slightly lower than prior year, SEK -684 million compared to SEK -660 million. The increased EBITA levels were balanced out by lower change in working capital and more investments made in the operations.

NET DEBT was affected with SEK 2.798 million by the new leasing standard and increased to SEK 12.086 million compared to SEK 9.577 million in 2018. Excluding the effect of the new standard net debt was SEK 9.288 million, a decrease compared to prior year. The change in net debt during the first eight months of the year was an increase by SEK 1.432 million compared to an increase of SEK 1.024 million in the first eight months of 2018. The main difference was a negative cash flow contribution from Net acquisitions and divestments of SEK -255 million, which in 2018 was a positive SEK 122 million.

CASH and unutilized committed credit facilities were SEK 4.9 billion, SEK 1.3 billion lower than at the end of August 2018.

EARNINGS	JAN-AUG		LTM		JAN-DEC	
	2019	2018	AUG 19	AUG 18	2018	2017
SEK M						
Net Sales	17 209	16 073	27 583	26 271	26 447	25 740
EBITDA	3 439	2 661	6 220	4 892	5 442	4 667
EBITDA, excl. IFRS 16	3 036	2 661	5 817	4 892	5 442	4 667
EBITA	96	79	841	904	824	625
EBITA, excl. IFRS 16	63	79	808	904	824	625

NET SALES BY BUSINESS AREA ^{1,2)}	JAN-AUG		LTM		JAN-DEC	
	2019	2018	AUG 19	AUG 18	2018	2017
SEK M						
Bonnier Books	3 633	3 636	6 330	6 436	6 334	6 274
Adlibris	1 325	1 333	2 333	2 242	2 341	2 103
Bonnier Broadcasting	5 478	5 078	8 654	7 922	8 253	7 497
SF Studios	1 108	722	1 641	1 285	1 256	1 389
Bonnier Ventures	231	225	364	398	358	402
Bonnier Publications	784	863	1 250	1 316	1 328	1 334
Bonnier Corporation	579	615	952	1 023	989	1 207
Bonnier News	4 841	4 380	7 340	6 990	6 879	6 853
Other/elim/divested	-770	-779	-1 281	-1 341	-1 291	-1 317
Bonnier AB total	17 209	16 073	27 583	26 271	26 447	25 740

EBITA BY BUSINESS AREA ^{1,2)}	JAN-AUG		LTM		JAN-DEC	
	2019	2018	AUG 19	AUG 18	2018	2017
SEK M						
Bonnier Books	-111	-215	257	45	153	73
Adlibris	-118	-78	-156	-29	-116	40
Bonnier Broadcasting	758	684	1 101	972	1 027	423
SF Studios	-9	-18	26	14	17	-14
Bonnier Ventures	-13	-17	-14	-23	-18	-93
Bonnier Publications	73	86	106	129	119	162
Bonnier Corporation	-91	-34	-63	-9	-6	-20
Bonnier News	-112	35	28	283	174	454
Other/elim/divested	-282	-364	-444	-478	-526	-398
Bonnier AB total	96	79	841	904	824	625
Bonnier AB total, excl. IFRS 16	63	79	808	904	824	625

EBITA MARGIN BY BUSINESS AREA ^{1,2)}	JAN-AUG		LTM		JAN-DEC	
	2019	2018	AUG 19	AUG 18	2018	2017
SEK M						
Bonnier Books	-3.1%	-5.9%	4.1%	0.7%	2.4%	1.2%
Adlibris	-8.9%	-5.9%	-6.7%	-1.3%	-5.0%	1.9%
Bonnier Broadcasting	13.8%	13.5%	12.7%	12.3%	12.4%	5.6%
SF Studios	-0.8%	-2.4%	1.6%	1.1%	1.4%	-1.0%
Bonnier Ventures	-5.8%	-7.7%	-3.8%	-5.9%	-5.0%	-23.2%
Bonnier Publications	9.3%	10.0%	8.5%	9.8%	9.0%	12.1%
Bonnier Corporation	-15.7%	-5.5%	-6.6%	-0.9%	-0.6%	-1.7%
Bonnier News	-2.3%	0.8%	0.4%	4.0%	2.5%	6.6%
Other/elim/divested	n/a	n/a	n/a	n/a	n/a	n/a
Bonnier AB total	0.6%	0.5%	3.0%	3.4%	3.1%	2.4%
Bonnier AB total, excl. IFRS 16	0.4%	0.5%	2.9%	3.4%	3.1%	2.4%

NET SALES BY COUNTRY	JAN-AUG		LTM		JAN-DEC	
	2019	2018	AUG 19	AUG 18	2018	2017
SEK M						
Sweden	10 308	9 502	16 362	15 473	15 556	14 930
Finland	2 045	1 804	3 302	2 987	3 061	2 921
Norway	699	661	1 101	1 037	1 063	1 102
Denmark	933	878	1 486	1 371	1 431	1 446
USA	682	730	1 126	1 272	1 174	1 504
Germany	1 499	1 408	2 583	2 308	2 492	2 020
Other markets	1 043	1 090	1 623	1 824	1 670	1 818
Bonnier AB total	17 209	16 073	27 583	26 271	26 447	25 740

CASH FLOW	JAN-AUG		LTM		JAN-DEC	
	2019	2018	AUG 19	AUG 18	2018	2017
SEK M						
Internally generated funds	2 669	2 338	5 276	4 427	4 945	4 153
Change in working capital	-287	-26	-220	-263	41	-767
Net investments in operations	-3 065	-2 972	-4 804	-4 190	-4 710	-4 127
Free cash flow	-684	-660	252	-26	276	-740
Net acquisitions/divestments and close-downs of operations, shareholdings and participations	-255	122	-307	-159	70	-116
Change in net debt after acquisitions and divestments	-939	-538	-56	-186	346	-856
Dividends, group/shareholders contribution, etc.	-28	-54	971	-54	946	-380
Revaluation derivatives	-3	-14	-4	-17	-15	16
Adj. other comprehensive income	-243	-113	-286	-169	-156	-109
IFRS 16 Leases	118		118			
Translation difference etc.	-336	-305	-340	-441	-310	152
Change in net debt	-1 432	-1 024	403	-867	810	-1 177
Change in net debt-opening balance accounting policy, IFRS 16	-2 911	-	-2 911	-	-	-
Change in net debt-incl. opening balance accounting policy, IFRS 16	-4 343	-1 024	-2 509	-867	810	-1 177

OPERATING CAPITAL, SEK M	19-08-31	18-08-31	18-12-31	17-12-31
	Property, plant and equipment and intangible assets excl. goodwill	7 509	4 386	4 336
Working capital, incl. taxes	-789	120	-873	-97
Other financial assets	1 017	1 020	1 083	889
Goodwill	7 615	7 842	6 847	7 680
Operating capital	15 353	13 368	11 393	12 474
Net debt	12 086	9 577	7 743	8 553
Equity including non-controlling interests	3 267	3 791	3 650	3 921
Financing of operating capital	15 353	13 368	11 393	12 474
Gearing, net debt/equity ratio	3.70	2.53	2.12	2.18
Cash and unutilized committed credit facilities	4 875	6 202	6 386	6 955

Net debt, excl. IFRS 16	9 288	9 577	7 743	8 553
Gearing, net debt/equity ratio, excl. IFRS 16	2.83	2.53	2.12	2.18

1) The comparative figures have been adjusted; From 1 January 2019, Business Area Magazines was split into the U.S.-based Bonnier Corporation and the Copenhagen-based Bonnier Publications, while the Swedish magazines business was transferred into Bonnier News. Operations have also been transferred from Bonnier News to Adlibris. Business to Business was also transferred into Bonnier News.

2) In 2018 and 2019 operations were transferred from Other to Bonnier Books and Bonnier Publications, as a result comparative figures have been adjusted.